

Audio file AWCO

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Transcript

00:00:00 Speaker 1

What time can I help you?

00:00:02 Speaker 2

Yes, hello, my name is Heather Shelin and I'm calling with the County Advisory Board.

00:00:08 Speaker 2

I'm writing an article that's a spotlight story on the business.

00:00:13 Speaker 2

Now, you were chosen because of your honor to use.

00:00:18 Speaker 2

Of course, the articles are free.

00:00:20 Speaker 2

It is our way to give back to the community.

00:00:23 Speaker 2

I just need about two minutes of your time for a brief phone interview.

00:00:29 Speaker 2

Now, you

00:00:30 Speaker 2

are the owner there, correct?

00:00:32 Speaker 1

Yes, I am.

00:00:33 Speaker 2

All right, great.

00:00:35 Speaker 2

What year did you open up the business?

00:00:38 Speaker 1

What was that?

00:00:40 Speaker 2

What year did you open up the business?

00:00:43 Speaker 1

I opened up the business in 2023.

00:00:49 Speaker 2

Okay.

00:00:50 Speaker 2

And, um, excuse me, I got it cool there.

00:00:53 Speaker 2

I do have you here at the 1683 West Brand Road in suite 103.

00:00:58 Speaker 2

Is that correct?

00:00:59 Speaker 1

Yes.

00:01:00 Speaker 2

Now, do you do everything in-house or do you also offer mobile services?

00:01:04 Speaker 1

No, we're in-house and mobile.

00:01:07 Speaker 2

Okay, so for the mobile portion of it, how far is your service area?

00:01:12 Speaker 2

How far are you going to travel?

00:01:14 Speaker 1

Well, we go to, so we go to Phoenix and stuff, so we're about 150 miles to 10 miles.

00:01:20 Speaker 2

Oh, wow.

00:01:21 Speaker 2

Okay.

00:01:21 Speaker 2

That's far.

00:01:23 Speaker 2

Okay.

00:01:23 Speaker 2

All right.

00:01:25 Speaker 2

And how many employees do you have?

00:01:28 Speaker 1

Just myself.

00:01:29 Speaker 2

Owner operated.

00:01:31 Speaker 1

Yes.

00:01:32 Speaker 2

You got a lot of good reviews out there.

00:01:34 Speaker 2

What do you think sets you apart?

00:01:38 Speaker 1

Just like more of the like customer service and the years of experience I have doing it.

00:01:47 Speaker 2

Okay.

00:01:47 Speaker 1

And pricing, and pricing has a lot to do with it.

00:01:52 Speaker 2

Pricing, experience.

00:01:57 Speaker 1

Yeah.

00:02:01 Speaker 1

Pricing, experience, and this...

00:02:03 Speaker 1

How long I've been, like, actually doing it for?

00:02:07 Speaker 2

You've learned out a little church to trade, huh?

00:02:09 Speaker 1

Yeah.

00:02:10 Speaker 2

And no...

00:02:14 Speaker 2

Let the picture change.

00:02:15 Speaker 2

Okay.

00:02:15 Speaker 2

Do you work with anything in the community?

00:02:24 Speaker 2

Like perhaps maybe your local chamber of commerce or help out the school or church or a food drive, anything like that.

00:02:33 Speaker 1

No, I do my own food drive on Thanksgiving.

00:02:36 Speaker 1

I just do that out of my own heart.

00:02:38 Speaker 1

I don't do that for eggs.

00:02:39 Speaker 1

I just, I donate 50 turkeys.

00:02:43 Speaker 1

So, I do that out of my own.

00:02:46 Speaker 1

OK, there's something my grandfather did before he passed away, and I just kept the tradition.

00:02:50 Speaker 2

Going.

00:02:51 Speaker 2

Alright, drive for Thanksgiving.

00:02:57 Speaker 1

I do a couple of things, like I'll help out with just kids that are in need of school clothes and just stuff like that to get them ready.

00:03:05 Speaker 1

So people reach out to me and just let me know they have a kid or so that's not going to have a good...

00:03:13 Speaker 1

dress up for school and you know, I'll go in and help out and take them shopping.

00:03:18 Speaker 1

I just do a lot of little things.

00:03:20 Speaker 1

Nothing, nothing major.

00:03:22 Speaker 1

Yeah.

00:03:24 Speaker 2

Well, like every little bit helps, you know?

00:03:26 Speaker 2

Sometimes if everybody get a little bit, there'd be no need for the large thing.

00:03:29 Speaker 2

You know what I'm saying?

00:03:30 Speaker 1

Yes.

00:03:32 Speaker 2

No, not the truth.

00:03:32 Speaker 2

I mean, to me like it used to be.

00:03:35 Speaker 1

Yeah, right.

00:03:37 Speaker 2

And to put a little personal spin on it, just to add a little more content to the story, what do you like to do in your free time?

00:03:44 Speaker 2

What kind of hobbies or interests do you have outside of work?

00:03:49 Speaker 1

So, my first thing is I like to spend time with my family, my kids, and my wife.

00:03:55 Speaker 2

Okay.

00:03:56 Speaker 1

And then I do participate, I do golf and I play ***** and I ride motocross.

00:04:09 Speaker 2

In *****.

00:04:11 Speaker 1

Yes.

00:04:14 Speaker 1

I'm actually in the community a lot, so I'm always attending fundraisers that everybody else is throwing, so I'm always doing other things that, like big events that other people are hosting.

00:04:32 Speaker 2

Best telephone number to put in the story is the one I contacted you on.

00:04:35 Speaker 2

Yes.

00:04:36 Speaker 2

520-309-8242.

00:04:40 Speaker 1

Yes.

00:04:41 Speaker 2

On your Google recipe, you did not have a website.

00:04:43 Speaker 2

Do you have a website?

00:04:44 Speaker 2

And if you do, would you like me to put it in the story?

00:04:47 Speaker 1

I don't have a website because I'm...

00:04:50 Speaker 1

I'm 45 years into the community, so I'm worried.

00:04:54 Speaker 1

I'm just a little known yet, so...

00:04:57 Speaker 2

No problem.

00:04:58 Speaker 1

I don't feel like that's kind of, I don't sell anything, like I don't sell products, so it's more like you can just come by and stop it, you know what I mean?

00:05:07 Speaker 2

Okay.

00:05:08 Speaker 2

And we're not going to send you out a copy of the story.

00:05:10 Speaker 2

What's the e-mail address to send that to?

00:05:14 Speaker 1

B-E-A-R-C.

00:05:17 Speaker 2

I'm sorry, B-E-A-R-C.

00:05:19 Speaker 1

Yeah, 1711@hotmail.com.

00:05:25 Speaker 2

At Hotmail.

00:05:26 Speaker 1

Yes.

00:05:31 Speaker 2

Alright, and then just the spelling of your first and last name:.

00:05:35 Speaker 1

Gilbert Gagnes, G-I-L-B-E-R-T, last name Gagnes, C-A-N-E-Z.

00:05:43 Speaker 2

C-A-N-E-Z, is that correct?

00:05:45 Speaker 1

Yes.

00:05:45 Speaker 1

Yes.

00:05:46 Speaker 2

Oh, great.

00:05:47 Speaker 2

And of course, I do have you under the category of window cleaning service, correct?

00:05:53 Speaker 1

Yes, yes.

00:05:54 Speaker 1

I do, my window cleaning service is window cleaning, full detail, and ceramic coating?

00:05:59 Speaker 2

Oh, you do all...

00:06:01 Speaker 1

Yeah.

00:06:02 Speaker 2

What do you think is the most popular service?

00:06:05 Speaker 1

Oh, I do a lot of, my most is window cleaning, and then it goes into paint correct and ceramic coating.

00:06:10 Speaker 1

Okay.

00:06:11 Speaker 2

We'll click into Windows and then we'll put in a full service program coding, homeowner, state protection, right?

00:06:19 Speaker 1

Yes.

00:06:19 Speaker 1

Okay.

00:06:21 Speaker 2

Now, Gilbert, you do get a chance to prove the story before we run it.

00:06:26 Speaker 2

What we do is call the live edit.

00:06:30 Speaker 2

One of our editors here, her name is Selma.

00:06:32 Speaker 2

She's actually going to be in the area on Wednesday.

00:06:35 Speaker 2

She'll stop by the shop there.

00:06:37 Speaker 2

It only takes about 10 minutes.

00:06:39 Speaker 2

She'll go through the story with you if you want to make any changes.

00:06:42 Speaker 2

or addition to can.

00:06:44 Speaker 2

Once you have the story, it'll go live.

00:06:47 Speaker 2

Now, she'll show you how to access it off the website.

00:06:50 Speaker 2

She's also going to show you how the general public finds the story through a Google search.

00:06:56 Speaker 2

This index gives a lot more exposure, gives the website more exposure, of course.

00:07:01 Speaker 2

And then we do tell you a little bit about our sponsor expansion support services.

00:07:06 Speaker 2

Now, she has an 8:30, this is on a Wednesday, she has an 8:30 at 10:00,

00:07:12 Speaker 2

Just one o'clock.

00:07:15 Speaker 1

No problem.

00:07:16 Speaker 1

Um, the early, uh, early is better.

00:07:19 Speaker 2

10 o'clock or any 30.

00:07:21 Speaker 1

Yeah, that's fine.

00:07:22 Speaker 2

10 o'clock?

00:07:23 Speaker 2

All right.

00:07:24 Speaker 1

That'll work.

00:07:25 Speaker 2

I got you a step for 10 o'clock.

00:07:27 Speaker 2

Her name is Omar.

00:07:28 Speaker 2

If you want to check out the website, it's countyadvisoryboard.com.

00:07:32 Speaker 2

Just click on the spotlight section there.

00:07:34 Speaker 2

You'll see some of the other articles we've done and some awards we've given out, all right.

00:07:39 Speaker 1

Okay.

00:07:39 Speaker 2

All right.

00:07:40 Speaker 2

So we will talk to you on Wednesday

00:07:41 Speaker 2

Stay at 10 A.m.

00:07:43 Speaker 1

Okay, thank you.

00:07:45 Speaker 2

Okay, goodbye.